

## Beaches Resorts 'Reunion Week' a smashing success

HUNDREDS OF overseas visitors milled into Jamaica and Turks & Caicos recently to participate in the Beaches Resorts 'Reunion Week', created by the Sandals Resorts chain to recognise and celebrate its loyal repeat clients.

From October 24 to 28, the Beaches Negril, Beaches Sandy Bay, Beaches Boscobel, and Beaches Turks & Caicos properties transformed into a playground for children and adults, and the resorts pulsated with colourful pirate-themed events and outings.

Beaches Sandy Bay began its week of celebration with an old-fashioned themed, yet exuberant welcome-home cocktail reception, which took guests back to traditional Jamaica with mento bands, costumed wenches and buccaneers.

The highlight of the week for the Sandals chain's flagship family

resort Beaches Negril was the highly anticipated Pirates' Day with guest and staff olympics; Pirates' costume party at the resort's exclusive Club Liquid; and the Pirates of the Caribbean dive-in movie. Sister properties Beaches Boscobel and Beaches Turks & Caicos added their own flair to 'Reunion Week' with signature activities, which included Wet Fête Pizza parties, snorkelling and Island Style Dance classes.

Beaches Negril Hotel Manager Arnold Nugent was especially pleased about the guests' response to their special week. "Our repeat clients are happy about the extra attention they were given; we wanted to remind them that coming to Beaches is, in essence, like coming home. Our visitors appreciate that, and that puts our resort and Jamaica in a positive light."

# Dunn's River not on the cards for sale

MINISTER OF Information and the Public Service, Senator Arthur Williams has said Dunn's River Falls will not be divested by the Government of Jamaica.

In a release yesterday Williams said Dunn's River Falls is not among the Urban Development Corporation (UDC) attractions slated for privatisation by way of concession agreement.

Reach Falls in Portland, Two Sisters Cave in St Catherine, and Green Grotto Caves in St Ann are among the attractions to be placed on the auction block.

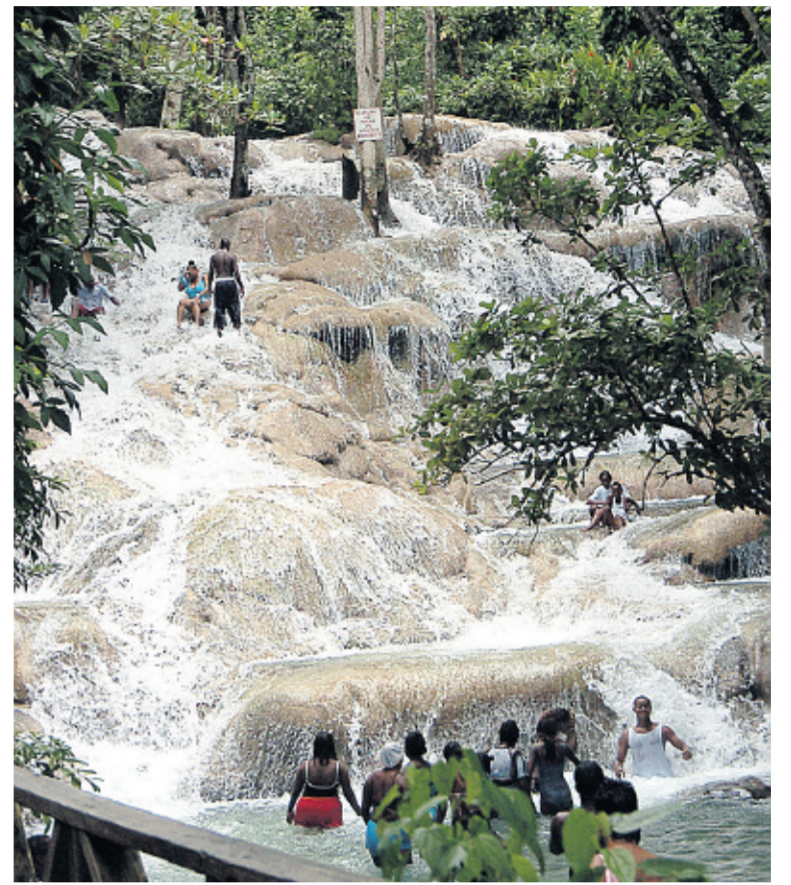
The Cabinet has given approval for the signing of a contract to the company which will manage the

sale of the six attractions now run by the UDC.

"The contract is to Deloitte Touche Tohmatsu in the amount of \$29.3 million and it concerns a number of local attractions which will be privatised so that the UDC can get back to its core business, rather than seeking to run entities," minister with responsibility for information Arthur Williams told the weekly post-Cabinet media briefing on Wednesday.

The plan to divest the attractions was first announced last year by then Prime Minister Bruce Golding.

At that time, Golding had declared that while negotiations were taking place, the Government was seeking to privatise the



RICARDO MAKYN/STAFF PHOTOGRAPHER

Patrons climb the popular Dunn's River Falls in Ocho Rios, St Ann.

management of the attraction as there was no way the "ownership of an asset like that will ever leave the people of Jamaica".

That was underscored in January when the Development Bank of Jamaica (DBJ) told *The Gleaner* that it was recruiting the consultants to package the attractions for divestment.

"The selected consultants will be required to undertake a detailed analysis of the financial performance, prospects and structure of each of the assets and advise on the options for structuring the privatisation-offer package in line with the general objectives set out by the Government of Jamaica," the DBJ said then.

According to the DBJ, the consultants will be required to recommend the best divestment modality, package the assets for divestment and identify suitable operators and/or developers for the local attractions.

The minister noted that while Dunn's River Falls does not form part of the entities for contracting out of the management, the consultants, Deloitte Touche Tohmatsu, will be engaged to provide the Government with a strategy to improve the profitability of the operations, with the Government retaining management of the facility.

**A general Insurance company seeks to identify a candidate to fill the position of:**

### Senior Broker Services Officer

**PRIMARY RESPONSIBILITIES**  
The successful candidate will:

- Build and maintain relationships with our business partners by providing sound technical advice and exceptional service;
- Carry out regular island wide visits, to promote the Company and to increase its portfolio of business in these areas;
- To be aware of general insurance market trends and make recommendations to management for new products or enhancements to existing products.

**QUALIFICATIONS & EXPERIENCE**  
The applicant must possess the following:

- ACII qualification or its equivalent;
- A minimum of five (5) years work experience in a senior underwriting position;
- Excellent communication and interpersonal skills are essential;

Applicants must also have good problem solving and decision making skills, and be able to meet deadlines and work with minimal supervision in a fast paced environment.

**Please submit applications along with detailed resume to:**  
"Senior Broker Services Officer"  
P.O. Box 631, Kingston 10  
by Friday November 11, 2011

### Great Opportunity

to join an expanding team.

### Sales Associate/Purchasing Agent

A Large International Company based in Falmouth Trelawny is recruiting for a **Sales Associate/Purchasing Agent** who will have responsibility for liaising with Israeli suppliers. The qualified applicant will possess excellent communication skills, strong customer relations' skills, and the ability to multi-task in a fast paced environment. English is a must, Fluency in Hebrew is essential.

Interested parties should contact  
jamaica@shopdi.com  
with an up to date resume.

## CAREER OPPORTUNITY

Applications are invited from suitably qualified persons to fill the position of:

### TRANSPORT & SERVICES ADMINISTRATOR

**KEY DUTIES AND RESPONSIBILITIES**

- Coordinates all relevant activities to ensure efficient and effective operations of the company's transport services:
  - Effect proper and efficient servicing and maintenance of vehicles according to schedule.
  - Monitor the use of Advance Cards for purchasing of petrol, lubricants and accessories.
  - Monitor motor vehicle tracking system.
  - License & obtain Insurance and Fitness Certificates for new vehicles. Effect renewals when due.
  - Records and reports deficiencies and concerns when vehicles are issued and returned.
  - Report accidents and liaise with insurance companies for claims settlement.
- Provide leadership and general supervision to the staff in the Transport & Services Department.

**POSITION REQUIREMENTS**

- A Diploma in Business or Operations Management, a relevant technical field or equivalent qualification from a recognized educational institution.
- Diploma/certificate in Supervisory Management.
- At least five years working experience in the operation, maintenance or administration of fleet of vehicles, with three (3) years at a supervisory level.
- Ability to plan, organize, coordinate several activities simultaneously.
- Ability to establish and maintain effective working relations and to communicate effectively, orally and in writing.
- Proficiency in Microsoft Office suite, in particular, Excel and Word.
- Knowledge of the operations and systems of automobiles and fleet maintenance.
- A general drivers' licence for at least 5 years against which no violations are recorded.
- Flexibility.

We invite suitably qualified persons to E-mail applications by Wednesday, November 16, 2011 to:  
**Xamrecruiter2010@live.com**  
Subject: Transport Services Administrator

*Thank you for your interest in this career opportunity, however, please note that only short-listed candidates will be contacted.*

## CAREER OPPORTUNITY

CARIBBEAN HEALTH RESEARCH COUNCIL (CHRC)

### SENIOR MONITORING & EVALUATION OFFICER

**RESPONSIBILITIES:**

- Through training, mentorship and coaching strategies, develop the capacity of M&E staff from National AIDS Programmes (NAP) to design, implement and manage functional national M&E systems
- Coordinate and deliver specialized regional and national M&E capacity-building workshops
- Assist with the design and conduct of evaluations of national HIV responses including M&E systems
- Assist country staff with the collection, analysis and reporting of HIV/AIDS M&E data and strategic information
- Assist country staff with the development and implementation of Monitoring and Evaluation Plans
- Prepare and submit timely project reports
- Contribute to the development of annual project work plans and budgets
- Provide support to the Monitoring and Evaluation Specialists

**MINIMUM QUALIFICATIONS/EXPERIENCE:**

- A Higher Degree in Behavioural Sciences, Epidemiology or Public Health or related disciplines
- A minimum of five (5) years experience in monitoring and evaluation of health or related programmes

**PREFERRED CANDIDATE MUST POSSESS:**

- Ability to comfortably multi-task
- Ability to adjust to changing priorities and meet strict deadlines
- Ability to interact with staff of international and regional organizations
- Ability to prioritize tasks within demanding timeframes
- Excellent analytical skills (data analysis tools)
- Excellent project management skills
- Excellent written and oral communication skills

Address Applications along with a Writing Sample to:

**THE DIRECTOR**  
Caribbean Health Research Council  
25A Warner Street  
St. Augustine  
Trinidad, W.I.  
Fax: 645-0705,  
E-mail: chrc@chrc-caribbean.org

**CLOSING DATE FOR RECEIPT OF APPLICATIONS:**  
November 25th 2011.  
*Only shortlisted applicants will be contacted.*

## AUTOMOTIVE

*Unbeatable*

### MARKETING & PUBLIC RELATIONS COORDINATOR

ATL Automotive Limited requires a **MARKETING AND PUBLIC RELATIONS COORDINATOR** for a luxury premium vehicle franchise based in Kingston.

**ROLE**

- To implement franchise requirements.
- To assist management in developing and implementing marketing plans.
- To develop and implement cutting-edge concepts.
- To conduct market analysis and report to management and franchise.
- To build brand awareness through communication and promotions.
- To plan and execute events.

**REQUIREMENTS**

- Degree from a tertiary institution.
- Three years experience in a dynamic communications environment with a proven track record.
- Strong writing and communication skills; excellent diction.
- Detail oriented and creative.
- Pro-active team player.
- Ability to work long hours and holidays as necessary.
- Competence in Adobe and Office Suite.
- Forward-thinking with vision, flair and ambition.

**ASSETS**

- Knowledge of Graphic Design.
- Copywriting/Event Planning background.
- Experience with a premium or luxury brand.

Resumes should be emailed to [hr@atlautohaus.com](mailto:hr@atlautohaus.com). Applications close: November 14, 2011.